

PLANNING GUIDE

SEPTEMBER 27-30, 2021

JW Marriott Indianapolis





PARTNERING WITH CORRECTIONAL INDUSTRIES ACROSS THE NATION

UNIONSUPPLYGROUP.COM

CONFERENCE AT A GLANCE



REGISTRATION SEE **PAGE 8** TO REGISTER

FEES	On OR Before 8/27/2021	After 8/27/2021
NCIA Member	\$ 360	\$380
NON-Member	\$410	\$ 430
1-Day, Member	\$150	\$ 170
1-Day, Nonmember	\$ 175	\$ 195
Awards Banquet Ticket	\$ 75	\$ 75

(Both **FULL** conference registrations include a ticket to the NCIA Awards Banquet)

REGISTRATION OPTIONS

- 1. Register online at nationalcia.org
- 2. Give us a call at (410) 230-3972
- **3. Mail** the completed form with your payment to:

NCIA

800 North Charles Street Suite 550B Baltimore, MD 21201

*Risk Free Cancellation—SEE PAGE 8

HOTEL INFO SEE PAGE 26

JW Marriott Indianapolis

10 S West St.

Indianapolis, IN 46204

Group Rate: \$128 (plus 9% tax/night)

Reserve your room

By phone: (866) 704-6116

Online: https://book.passkey.com/go/ NCIATrainingConference2021

WORKSHOPS SEE PAGE 12

Learn from the best at our selection of conference workshops!

CI STAFF ROUNDTABLES SEE PAGE 14

Join a roundtable discussion with peers in your industry!

- » Print and Sign Technology
- » The Future of Furniture
- » Apprenticeships & Certifications
- » Lean
- » Marketing: Web, E-Marketing, and Social Media
- » Soft Skills

EXHIBIT HALL PREVIEW SEE PAGES 24-25

A glimpse at the 2021 NCIA National Training Conference Exhibit Hall.

- » Preview the current corporate sponsors!
- » Interactive links to web-pages
- » Jump start on the latest products



Mark your calendars and join us for NCIA's 2021 National Training Conference, where Correctional Industries professionals from across the US will meet to network and learn about the latest and greatest trends, practices and products in the field.

Join us in Indianapolis and experience the best professional development Correctional Industries has to offer. Discuss current issues and trends in CI with your peers at the CI Staff Roundtables. Learn from CI experts and thought leaders in a series of educational workshops. Explore new products, services, clients and partners in the exhibit hall, state date, and vendor spotlight.

See you in Indy!

A trusted resource.
More training.
More programs.
More opportunities.

SCREENS AND GUARDS
Panel Toppers,
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Available now!



Committed to Correctional industries





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THANK YOU TO OUR GENEROUS 2021 SPONSORS!













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Vistar A Division of PFG **PPG**

Commercial Coatings Idaho Correctional Industries

Personal Protective Equipment and Other Essential Items



The materials below are not featured on the 'Products' section of **mayerfabrics.com** but are available for purchase.

Availability and pricing subject to change. All goods listed are in stock and ready to ship:

- Accord Mask + Gown Material
- Cotton Printed Mask Material
- White Cotton Duck Mask Material
- Level 1 + Level 2 Gown Material
- Sewing Machines
- Elastic

For additional inquiries related to fabric pricing or item availability, please contact **customerservice@mayerfabrics.com** or call 800.428.4415. Visit our **COVID-19 Resources** page for more information.

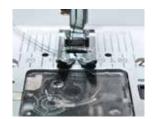
















CONFERENCE REGISTRATION

REGISTER ONLINE at nationalcia.org

Please Type OR Print Clearly **ATTENDEE NAME** (as you wish it to appear on your registration badge) TITLE (as you wish it to appear on your registration badge) AGENCY/COMPANY (as you wish it to appear on your registration badge) ADDRESS CITY STATE ZIP FMAIL ADDRESS PHONE Please Check the Appropriate Box for Your Registration Type: Please Check the Day You Will be Attending: **FULL CONFERENCE** On OR Before **After** ☐ Monday ☐ Tuesday ☐ Wednesday 9/27 9/28 9/29 8/27/2021 8/27/2021 ☐ Full Conference Registration ☐ \$360 ☐ \$380 **Dietary Options:** (NCIA Member)* Please specify any dietary requests ☐ Full Conference Registration (quaranteed for only the awards banquet). (NON-Member)* **ONE DAY** ☐ Vegetarian ☐ Gluten-Free ☐ Vegan ☐ One-Day Registration ☐ \$**150** ☐ \$170 Other: (NCIA Member)** ☐ One-Day Registration □ \$175 ☐ \$195 (NON-Member)** **TOTAL AMOUNT DUE: \$** ☐ Closing Awards Banquet Ticket □ \$75 □ \$75 **PAYMENT INFORMATION** * Both full conference registrations include a ticket to the NCIA Awards Banquet (a \$75 value!) ☐ **Credit Card** (accepted for online registration payment) ** One-Day registrations are **valid for only ONE day**. Registrants may only purchase a single ☐ Visa ☐ MasterCard ☐ American Express one-day pass per attendee. If they wish to attend events on more than one day, they must purchase a full conference registration. One-day registrations **DO NOT** include an Awards □ Check Banquet ticket! (payable to the National Correctional Industries Association) Complete this form and mail along with check to: **NOTE:** 800 North Charles Street, Suite 550B

In order to receive the NCIA Member Rate, your membership **MUST** be valid through **September 30, 2021**.

RISK FREE CANCELLATION POLICY

Baltimore, MD 21201

We understand that circumstances arise that may require you to cancel your registration. Submit your **written request** for a refund to NCIA on or before **September 3, 2021**. Due to the unique nature of the pandemic, NCIA is also offering the option to transfer registration fees to the 2022 NCIA Conference. A transfer request must also be received by NCIA in writing by **September 3, 2021**.

Corporate members and **non-member vendors** that have **never** previously exhibited may register as attendees for **one** year, after which the company **must** exhibit for their staff to attend.

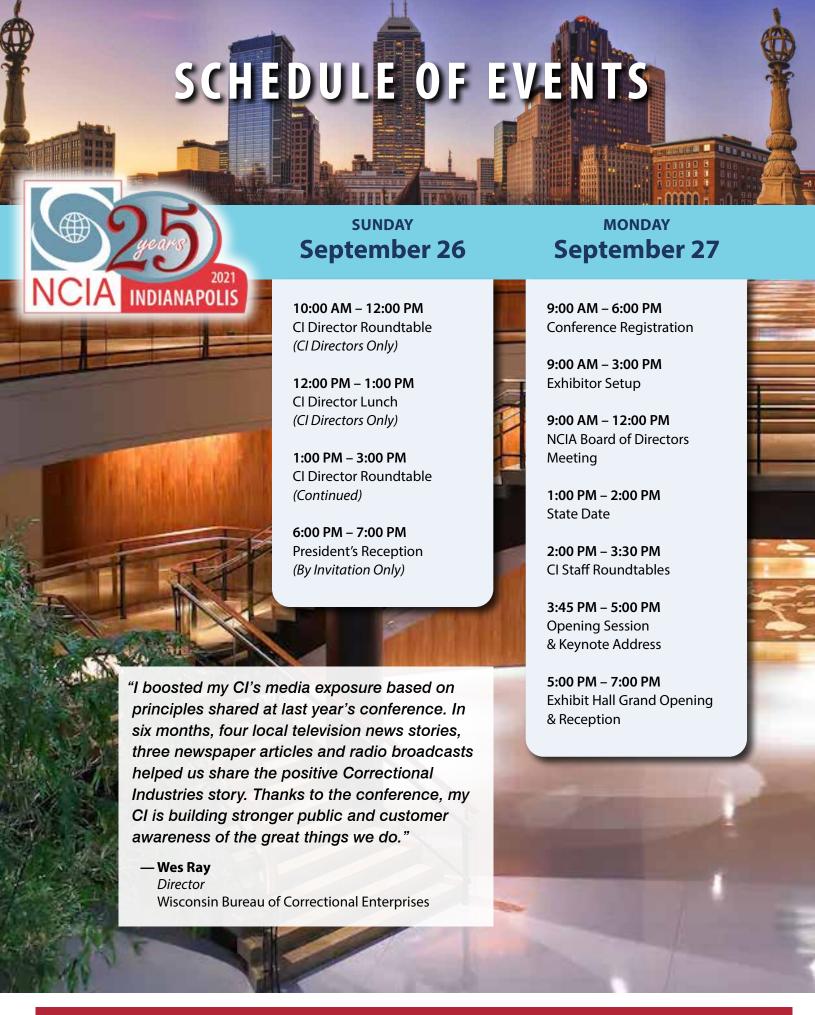
Questions? Please call NCIA at (410) 230-3972 OR email memberservices@nationalcia.org.



Proud partner of Correctional Industries









TUESDAY September 28

WEDNESDAY September 29

THURSDAY September 30

9:00 AM – 4:30 PM Conference Registration

9:00 AM – 9:45 AM Vendor Spotlight/ Coffee Break

9:45 AM – 12:00 PM Exclusive Exhibit Hours

1:00 PM – 2:15 PM Concurrent Workshops

2:45 PM – 4:00 PM Concurrent Workshops

"The organization of the event was excellent. The awards ceremony was one of the best I have been to, and the host staff and NCIA staff had excellent customer service. Gold star!"

Rusty Bechtold
 Branch Manager, Operations
 California Prison Industry
 Authority (CALPIA)

8:30 AM – 2:00 PM Conference Registration

9:00 AM – 10:15 AM Concurrent Workshops

10:30 AM – 2:00 PM Exclusive Exhibit Hours with Lunch

2:00 PM – 3:15 PM Concurrent Workshops

2:00 PM – 10:00 PM Exhibit Hall Dismantle

3:45 PM – 5:00 PM Regional Business Meetings

6:45 PM – 9:30 PMClosing Award Reception & Banquet

8:00 AM – 11:00 AM Correctional Industries Tour Hosted by ICI

"Throughout the conference, I found it wonderful how many relationships, on the first day alone, are made between people who start out as stangers, but are friends by the end of the day."

Armanda Dzafic
 Lead Audit Manager
 Utah Correctional
 Industries



WORKSHOPS

Tuesday, Sept. 28 and Wednesday, Sept. 29

LEARN FROM THE BEST at NCIA's 2021 Conference Workshops.

Workshops will include the following and more! Check nationalcia.org for the latest dates and times. Subject to change.

- > Associated Quarterly Assessments
- > Bias, Diversity, and Inclusion in CI
- Benefits of Developing an Incentive Pay Program for CI Workers
- Benefits of Engineering Standards in a Production Environment
- > The Certainty of Change
- Creating a Space for Meaningful Change: Organizational Culture, Social Support, and Mature Coping

- Construction Apprenticeship Opportunities and Reentry
- > Affordable House Building Program
- Correctional Industries' Positive Impact—Community Outreach
- Investing in the Mission of CI Staff: Moving Away from Training and Toward Professional Development
- Management in the Changing Work Culture

- Non-Verbal Communication
- Seeking 3rd Party Certifications for Your CI Products
- > Striving to Thrive Partnership through the Pandemic
- > Successful and Innovative Approaches to Reentry and Workforce Training
- > TRICOR Transformational Training





Curious about how other CIs run their Industries?

Monday, Sept. 27, 2021 2:00 PM - 3:30 PM

At the NCIA 2021 National Training Conference, CI staff will have the opportunity to engage in roundtable discussions focused on individual industries and enterprise-wide issues. Prepare for a dynamic and informative conversation as CI practitioners from around the country share their insights into making great CI operations. Participation in the CI Staff Roundtables is limited to Correctional Industries practitioners. Additionally, registration and participation in any single roundtable is limited to two (2) staff per state.

Share your experiences and learn from your peers in one of six roundtable discussions:



• Print and Sign Technology



• The Future of Furniture









Space is limited, so make sure to sign up when you register for the conference!



screens







All the Components of a Great Corrections Program

Find out more about one of the most comprehensive manufacturing programs in correctional industries. From seating to files, table bases to panel systems, OEI is a perfect fit for your industry's correction program. OEI is a leader in bringing you quality parts, a dedicated sales team and turnkey support services that are a step above the rest.

Call your sales or customer service rep. today to answer any questions about Freestanding Desktop Screens plus so much more!





EXHIBIT HALL

The NCIA National Training Conference gives you the best opportunity to see, touch, and feel the latest technologies, products and services in Correctional Industries—all under one roof in the NCIA 2021 Exhibit Hall! With vendors from across the U.S. and Canada expected to attend, the exhibit hall is truly a one-of-a-kind event. Come take advantage of an exclusive networking opportunity replicated nowhere else in the industry!

Exhibit Hall Schedule

Monday, Sept. 27

5:00 PM - 7:00 PM Exhibit Hall Grand Opening and Reception

Tuesday, Sept. 28

9:45 AM - 12:00 PM **Exclusive Exhibit Hours**

Wednesday, Sept. 29

10:30 AM - 2:00 PM **Exclusive Exhibit Hours and Lunch**

Don't Forget the **Vendor Spotlight!**

Join your colleagues on Tuesday, September 28 at 9:00 AM for the Vendor Spotlight and Coffee Break. Enjoy coffee and refreshments while learning about what each exhibitor is bringing to you for 2021.



Over 55 years of experience developing the longest lasting, best performing, and most comfortable fabrics in the market from the finest worsted wools to innovative synthetic blends.

Our offerings are driven by industry leading consistency in both stretch and traditional constructions. Further enhancement is provided by durable finishes that add wicking, water and instect repellency, and antimicrobial properties.



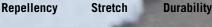






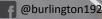
Recyclable















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Cleaning chemicals should be your most successful industry. With CorrectPac®, we get you there faster with:

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- Safer cleaners that work



Cleaning chemicals are used all day, everyday.

Don't miss out on your next order.

To learn more call us at 800-289-7725 or visit our website at correctpac.com.





CONFERENCE APP



NCIA's popular conference innovation returns for 2021: THE CONFERENCE SMARTPHONE APP! Its features will help all conference attendees create their own personalized conference experience.

- » Find real-time event information, including the conference agenda and announcements.
- » Make networking easy by using a search engine to find people, products, vendors and sessions.
- » Create a customizable list of people to meet, products to see and sessions to attend.

» Locate exhibitors using the Exhibit Hall floor plan.

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SIGN PRODUCTS AND SERVICES QUALITY ALL THE WAY

FOR OVER TWENTY-FIVE YEARS Quality Metals has built a reputation for satisfying the metal requirements of the most demanding purchasing agents in the sign industry. We provide quality aluminum to commercial and governmental sign shops. Quality Metals is recognized in the sign industry as a company that can be relied upon to consistently deliver quality, on time, and to specification. With an average inventory of over 1,000,000 pounds dedicated to the sign industry, our customers are assured of quick turnaround on their orders and prices that are always competitive.

A VAST INVENTORY

Quality Metals operates its own chromate coating center, which means we control the quality as well as the prompt delivery service. This facility meets all specifications for ASTM B449-67 Class II. Aluminum sheets coated in our facility are ready for painting or application of reflective sheeting.



Quality Metals is a proud member of the NCIA National Correctional Industries Association

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AWARDS BANQUET

Wednesday, September 29, 2021

Awards Banquet Reception 6:45 PM - 7:30 PM | Awards Banquet 7:30 PM - 9:30 PM



Award categories include:

- · Rodli Award
- National Staff Award
- Regional Staff Awards
- Honor Roll Staff Awards

Every year, NCIA makes a special effort to acknowledge individuals whose extraordinary skill and leadership in their respective programs improve Correctional Industries as a whole. Due to the cancellation of NCIA's 2020 Conference we will be recognizing the 2020 award winners at the 2021 NCIA National Training Conference. Join your fellow CI professionals in recognizing the 2020 award winners for all their hard work and celebrate their achievements at the NCIA Awards Banquet.







Building Relationships, Delivering Success.

Full line commissary supplier.

Frozen, refrigerated and dry delivery capabilities.

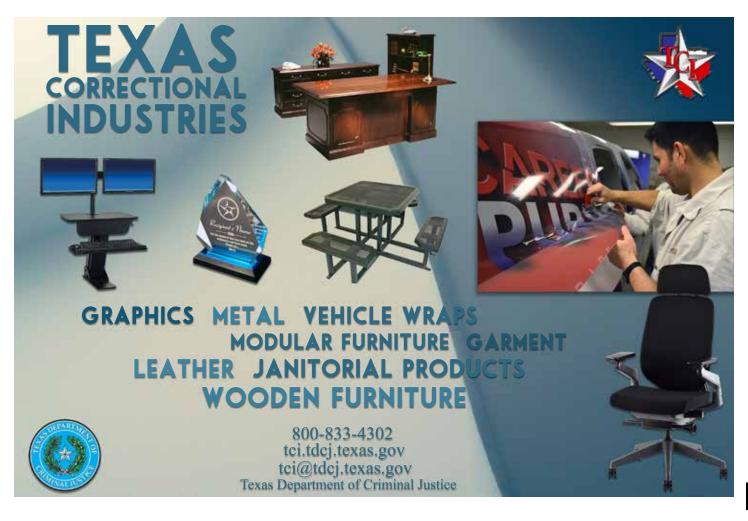
National scope.













CI FACILITY TOUR

INDIANA CORRECTIONAL INDUSTRIES

Thursday, Sept. 30, 2021 Departure: 8:00 AM | Return: 11:00 AM

COMMISSARY/CENTRAL WAREHOUSE TOUR

Hosted by Indiana Correctional Industries

The Indiana Correctional Industries Commissary and Central Warehouse is the home of the Indiana Department of Correction's fulfillment operations and located at the Plainfield Correctional Facility near the Indianapolis International Airport. Each day approximately 90,000 items are picked, packed, and shipped to IDOC locations across the state.

The 80,000 square foot warehouse serves as the central distribution point for nearly all goods manufactured or processed by ICI. The warehouse operation offers real world job opportunities and experience for approximately 180 incarcerated individuals. ICI provides training in valuable warehousing areas such as computer software, inventory management, forklift operation and logistics.

The tour will highlight training provided to incarcerated individuals and proprietary computer systems utilized to make the operation run efficiently while minimizing waste and theft.







Learn Online With NCIA



NCIA's **E-Learning Program** is an online professional development platform tailored to the needs of Correctional Industries professionals like you. Developed by subject matter experts in the field of CI, our online courses aim to help you strengthen your skills, learn new ones, and discover new ways of thinking about CI in disciplines including:

- Post-Release Employment Services (NEW!)
- Shop Finances (NEW!)
- Dynamic Sales Teams
- Soft Skills
- Certified Technical Skills/Apprenticeships
- Career Resource Centers
- Inventory Management

- Situational Awareness (NEW!)
- Safety & Security
- Operations Management
- Marketing
- Financial Self-Sufficiency
- Managing the Workplace Environment

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50 courses for \$1,500 (\$30/course)

100 courses for \$2,500 (\$25/course)

200 courses for \$4,500 (\$22.50/course)

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Contact rebekah@nationalcia.org or call 410-230-3972 for even deeper discounts.



EXHIBIT HALL PREVIEW



NCIA would like to thank our Planning Guide advertisers in our Exhibit Hall Preview!

BAY PRODUCT

BAY PRODUCT DEVELOPMENT is your dedicated team focusing on the needs of our CI partners. BPD has the most extensive Product, Training and Manufacturing Opportunities in the industry.

Visit us at www.bayproduct.net

BURLINGTON INDUSTRIES

Burlington Raeford, a division of Burlington, has proudly supplied fabric to the uniform and public safety industry for nearly 60 years.

https://www.burlingtonfabrics.com/product-markets/prograde-fabrics/raeford-uniform/

CALPIA

The California Prison Industry Authority (CALPIA) operates over 100 manufacturing, service, and consumable factories. CALPIA provides productive work assignments for approximately 7,000 offenders.

www.calpia.ca.gov

CORRECTPAC®

The CorrectPac® Industries Program is your turnkey and ACA compliant solution for providing custodial and food service cleaning products to Correctional Industries. Learn more at www.correctpac.com.

KEEFE GROUP

Keefe Group is the nation's leading supplier of food products, personal care products, electronics, clothing, technology, telecommunications and software solutions to the correctional market.

https://www.keefegroup.com

MAYER FABRICS

http://www.mayerfabrics.com



EXHIBIT HALL PREVIEW

NIGHTINGALE CORPORATION

Nightingale manufactures over 50 different seating products that are available in kit form. We can help you enhance your seating program in many ways. Stop by our booth and lets discuss what we can do to help. http://www.nightingalechairs.com/

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We are excited to meet with our customers to share information about new/updated office furniture products and solutions we have to meet your demands!

http://www.oei-inc.com/literature

QUALITY METALS

http://www.qualitymetalsinc.com/

SANMAR

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TEXAS CORRECTIONAL INDUSTRIES

Texas Correctional Industries offers a wide variety of products. We manufacture garment, furniture, janitorial, metal, graphics, and much more. For a more comprehensive list visit tci.tdcj.texas.gov

UNION SUPPLY GROUP

Union Supply Group exclusively supplies the correctional industry with commissary products and is an industry leader in designing award-winning offender work/training and post-release employment programs. http://www.unionsupply.com/

VISTAR, A DIVISION OF PFG

Vistar offers a huge assortment of products (food & non-food, frozen & refrigerated), twenty-four distribution centers and fleet of company owned, climate-controlled trucks. http://www.vistar.com/

WASHINGTON STATE CORRECTIONAL INDUSTRIES

Washington CI manufactures a variety of products for correctional environments including tri-stitch inmate clothing, dry cell suits, clear view mattresses, towels, and fleece blankets.

https://www.washingtonci.com/products-services/textiles.html





HOTEL INFORMATION

JW MARRIOTT INDIANAPOLIS

10 S West St. | Indianapolis, IN 46204

Soaring 33 stories above downtown, JW Marriott Indianapolis boasts posh accommodations and intuitive amenities for an unrivaled stay in the heart of the city. Conference-goers will admire our hotel's privileged location flaunting skywalk access to Indiana Convention Center, Circle Center Mall, and Lucas Oil Stadium. JW Marriott Indianapolis combines comfort, convenience and congeniality so you can luxuriate in a restorative getaway.

RESERVATIONS: (866) 704-6116 | RESERVE ONLINE: https://book.passkey.com/go/NCIATrainingConference2021

NCIA conference attendees can make their hotel reservations online or by phone no later than August 27, 2021. To make a reservation, please visit nationalcia. org/hotel for the link. To make changes to an existing reservation, please contact the number above. When calling, attendees should be sure to state that they are NCIA conference attendees to get the group rate of \$128 plus 9% tax/night. All reservations must be accompanied by a first night room deposit or guaranteed with a major credit card. The deposit is refundable if the reservation is canceled 48 hours before arrival.

**An Early Departure Fee of \$75 may only be charged if an attendee checks out of the Hotel prior to the attendee's scheduled departure date, without having notified the Hotel by 12:00 midnight the day after check-in of the change in scheduled departure.

Reservations must be made by August 27, 2021, in order to receive the NCIA Group Rate. After this date, rooms may not be available at the reduced rate so you are strongly encouraged to make your room reservations early. Rooms are assigned on a first-come, first-served basis. Check-in time is 4 PM. Check-out time is 12 PM.



GETTING THERE

INDYGO SCHEDULED SERVICE

IndyGo's Route 8 provides non-express, fixed route service from the airport to downtown for \$1.75* per ride. Day passes for all 29 fixed IndyGo routes that run daily throughout Indianapolis are available for \$4. For more information on route descriptions, and trip planning, call IndyGo at (317) 635-3344 or visit indygo.net.

TAXI—Average Cost: \$35*

Taxi service is available at the curb on the lower level of the terminal just outside of Baggage. To hail a taxi at Indianapolis International Airport, please locate the Taxi Station on the lower level of the terminal just outside of Baggage Claim. To call a taxi, simply press the green call button.

AIRPORT RENTAL CAR

Indianapolis International Airport offers eight car rental options at our Ground Transportation Center, located on the first floor of the Terminal Garage. Off-airport car rental companies are also available. Click here to view the various on premise companies: https://www.ind.com/transportation-car-rental/car-rental.

UBER & LYFT

Uber and Lyft services are available from the airport to your selected destination. When using these services for pick-up, exit the terminal to the Ground Transportation Center on the first floor of the Terminal Garage.

- · For pick-ups: head to the Ground Transportation Center
- For drop-offs: request a ride as usual and be dropped off at the main terminal building

DRIVING DIRECTIONS/GPS ADDRESS

10 S West Street Indianapolis, IN 46204

HOTEL PARKING

Onsite Parking: \$47 USD daily Valet Parking: \$52 USD daily Directions to Self-Parking:

Self-parking is off Washington St. past the Courtyard and SpringHill Suites hotels - 2nd entrance off of Maryland St.

^{*}Taxi, shuttle, and parking rates may vary and are subject to change. Gratuity is not included in price estimates.

SUCCESS STORY

"CALPIA provided the support and network, not only when I discharged my number, but it was a continued support. The Last Mile and CALPIA put me where I am at today. They provided the curriculum; they provided the network that we needed to be successful when I got out."

~ Sumit Lal Software Engineer

Sumit Lal graduated from CALPIA's Code.7370 program at San Quentin State Prison after his five year incarceration.

During his time at San Quentin, he decided to take a look to see what opportunities are available to change his life for the better.

Since being released, Sumit enrolled into college, teaches Taekwondo, and is a software engineer.













Partnering with Correctional Industries

to help build lives, one job at a time.











For more than 40 years, Keefe Group has been delivering innovative solutions and exceptional customer service to the corrections industry. We are proud to partner with Correctional Industries in their mission to help offenders develop marketable job skills, positive work ethic and better lives.

Because Keefe Group provides a wide variety of products and services to the corrections industry, we have many opportunities to develop custom inmate work programs. The possibilities are almost endless; if you have ideas, we're happy to partner with you. Contact us today to learn how we can meet your needs.

